

## Let us help you with your fluid system challenges

**Locations:** Buffalo | Rochester | Syracuse

**Inventory:** \$3 million - 3 locations - tailored to local usage

**Associates:** 9 Outside Salesmen (20+ years average experience)  
12 Customer/Technical Service - 2 Staff Engineers

### Swagelok Products:

Tube & Pipe Fittings

Quick Connect & Hoses

Stainless Steel Pressure Regulators

Valve Products (Tubing, Fittings, Valves, Hoses)

Tubing– Straight Lengths & Coils

Flow Meters

SWS Orbital Welding Systems

Heat Traced Bundled/ Insulated Tubing

Stainless Steel Pressure Gauges &  
Thermometers

### Value Added Services:

Swagelok Custom Solutions - Assembly

Project & Tool Kits

Product Evaluation

Surplus Reduction

Tool Rental

Pricing Agreements

Green Energy Audits

Engineering Services

Training

Sourcing 3rd Party Products

Vendor Managed Inventory

Consignment Agreements

Custom Freight

Free Tubing Delivery

Custom Stock & Storage

Dedicated Services Team

eDTR - Electronic Catalog

Swagelok University - Online Training

### E-Business:

Swagelok e-Store

Electronic Data Interchange (EDI)

Factory Expert Support

Catalog Extracts

Marketplace Punchouts

Customer Business System Integration

Online Product Catalogs

CAD Downloads & 3D Drawings

### Training Seminars:

Tube Fitting Installation Safety Seminar

Tube Bending Seminar

Safe Hose Selection & Installation

Safe Valve Selection Seminar

Regulator Selection

Thread Identification

Swagelok Energy Advisors (SEA)

Orbital Welding

Small Bore Piping Systems

Customize Your Classes

### Swagelok Certifications:

Swagelok Quality System (SQS)

ISO 9001/METI/PED/Others

Swagelok Products Limited Lifetime Warranty

ISO 14001:2004 for Swagelok Order Fulfillment

WNYFST - NUPIC  
(Commercial & Nuclear Applications)

#### **Buffalo**

Phone: 716.875.9365

Fax: 716.877.6903

#### **Rochester**

Phone: 585.359.8470

Fax: 585.359.8475

#### **Syracuse**

Phone: 315.437.1287

Fax: 315.437.3825

### Product Availability:

Real Time Connection with Swagelok Factories

US Regional Distribution - Cleveland, Ohio

Over 200 Authorized Swagelok Sales & Service Centers Worldwide

www.swagelok.com (online selection, ordering & technical resource tools)

Swagelok Western New York  
westny.swagelok.com